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Potential grants
for special local
land use planning
projects from

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POTENTIAL GRANTS FOR SPECIAL LOCAL LAND USE PLANNING PROJECTS

FROM PRIVATE FOUNDATIONS

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1993

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BY

THE MONTANA DEPARTMENT OF COMMERCE
COMMUNITY TECHNICAL ASSISTANCE PROGRAM

HELENA, MONTANA

JULY 1991



DEPARTMENT OF COMMERCE

LOCAL GOVERNMENT ASSISTANCE DIVISION



STAN STEPHENS, GOVERNOR

COGSWELL BUILDING — ROOM C 211 CAPITOL STATION

- STATE OF MONTANA

(406) 444-3757

HELENA, MONTANA 59620-0522

To: Montana Planning Boards and Staff

From: Robb Mc Cracken and Gavin Anderson Rm 984

Date: 7/15/91

Re: Potential Grants For Special Local Planning Projects From Private

Foundations

Background

Upon request of planning staff from several local governments in Montana, we conducted preliminary research into whether or not private foundation grants could be a possible "new" source of funding for local planning activities. As you may be aware, due to a lack of tax revenue, several Montana planning offices have been eliminated and many others have had to reduce staff and services to the public. In the Fall of 1989, we had a planning intern conduct a telephone survey of several foundations that we had previously studied and identified as being potentially receptive to proposals for community and environmental planning grants.

Enclosed is a brief summary of those foundations that told us they would consider making grants for local planning projects in Montana. Also enclosed is a copy of a telephone survey form that was used to prepare the summary, so you can see the type of questions we asked of the foundations. This information may help you secure foundation funding for a special local planning project.

Caveats

Although our planning intern did check out the foundations, there are several limitations and things you should keep in mind in using the enclosed information.

- 1. Most private foundations will not fund what they consider to be ongoing or routine planning activities. Therefore, one strategy to overcome this barrier is to develop a "special or unique" project. A second strategy is to describe your "routine" project in exiting and dramatic terms, concentrating on the problems the grant would solve, the benefits of the project, and the results. Exciting projects get foundation grants.
- 2. Some foundations will not make grants to governmental agencies. The reason for this policy is typically because some foundations think that tax supported agencies can "always" raise funds using taxation. Apparently, the foundations have not come to grips with I-105. Therefore, one strategy to overcome this barrier is to create or use a "conduit organization" that is eligible to receive foundation funding. Typically the conduit will need to



be a 501(c)(3) non profit corporation. The conduit organization and the local government planning office can work closely together to carry out the project.

- 3. Foundations may change their funding policies without warning or notifying interested applicants. Foundations are not like governmental grant/loan programs that operate under laws and regulations and are subject to legislative oversight and public participation requirements. Foundations make policy changes quietly, often secretly, at the initiative of the board of directors. Moreover, foundations may deviate from their written policies if a proposed project has a strong support from the individuals on the board. Foundations sometimes change the rules for applicants in the "middle" of the proposal ranking process. The enclosed information was accurate at the time that it was collected but it may have been modified by the foundation without our knowledge.
- 4. Many foundations have a "hidden" preference for funding statewide or regional (multi-state) projects. This preference normally places a grant application from a single local government at a disadvantage. One strategy to overcome this potential obstacle is to include in your project evidence that the project addresses a statewide problem. The grant, besides helping your local government, would be used to produce a demonstration project and model that could be used to solve similar problems statewide or in a multi-state area.
- 5. To enhance the potential for success, you will probably need a carefully researched and crafted grant proposal. For example, experts recommend, prior to asking a foundation officer about your project over the phone, that you carefully study the application forms and the foundation's annual reports for the last three years. This allows you to "slant" the basic thrust of your phone inquiry (first impressions count). Depending on the preliminary feedback over the phone, you can further slant your final written proposal to enhance the potential for award of a grant. In addition, the proposal may have to include some of the aforementioned strategies.
- 6. The enclosed information does not include purely local or "community" foundations because planners statewide would not benefit from this information. You may want to find out if there is a community foundation that serves your area. An example is the Sample Foundation which serves Yellowstone County.

Feedback

We would like to hear from you regarding your experiences with foundation funding. What type of planning project did you propose to the foundation? What was the foundation's response? Were you able to successfully develop an arrangement with a conduit organization to overcome an eligibility problem? Were you able to get any foundation grant awards? Do you have enough time to apply for foundation grants? Information from you will help us target future research into new methods to fund local planning projects.

Enclosures



OFSN FORM FOR LAND USE PLANNING GRANTS

DEPARTMENT OF COMMERCE March 1991

INDEX #:	_			
CATEGORY:				
PROGRAM OPTION:	ARCO FOUNDATION			
TYPE: STATE	FEDERAL	LOCAL	PRIVATE	X
CONTACT: CONNIE	CROWLEY			
AGENCY: ARCO F	OUNDATION			
AGENCY ADDRESS:_				
	DENVER, CO. 8020	12		
PHONE NO.: (303				
TYPE OF ASSISTAN				
ELIGIBLE APPLICA	NTS: 501(C)(3);	509 (A)(Z)		
ELIGIBLE PROJECT	S: COMMUNITY PRO	GRAMS - ECONOM	IIC DEVELOPME	NT;
ENVIRONMENTAL PR	OGRAMS - EDUCATIO	ON, CONSERVATION	N POLICY	
FUNDING NOTE:	ARCO HAS FACILIT	CIES IN BUTTE A	REA	
*****	******	*****	*****	* * * * * *
INDEX #:				
CATEGORY:				
PROGRAM OPTION:	CHAMPION INTERNA	TIONAL CORPORA	TION	
TYPE: STATE	FEDERAL	LOCAL	PRIVATE X	
CONTACT: MORIS	VANASSE			
AGENCY: CHAMPION	INTERNATIONAL			



AGENCY ADDRESS: 1 CHAMPION PLAZA.
STAMFORD, CT. 06921
PHONE NO. (203) 358-7000 OR (203) 358-7361
TYPE OF ASSISTANCE: GRANTSLOANSTAXOTHER
ELIGIBLE APPLICANTS: 501(C)(3); NO GOVERNMENT
ELIGIBLE PROJECTS: FOREST MANAGEMENT, PUBLIC EDUCATION,
PROGRAMS DEDICATED TO NATURAL RESOURCES, WILDLIFE, AND PUBLIC
EDUCATION ON ENVIRONMENTAL ISSUES
FUNDING NOTE: CHAMPION HAS FACILITIES IN MISSOULA AND LIBBY
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INDEX #:
CATEGORY:
PROGRAM OPTION: EXXON CORPORATION
TYPE: STATE FEDERAL LOCAL PRIVATE X
CONTACT: A.R. RANDOL
AGENCY: EXXON CORPORATION
AGENCY ADDRESS: 800 BELL
HOUSTON, TX 77001
PHONE NO.: (713) 656-9199
TYPE OF ASSISTANCE: GRANTS X LOANS TAX OTHER
ELIGIBLE APPLICANTS: CHARITABLE NON-PROFIT ORGANIZATIONS IN
BILLINGS
ELIGIBLE PROJECTS: WILDERNESS, LIMITED URBAN PLANNING, WILDLIFE
HABITAT.



FUNDING NOTE: EXXON HAS FACILITIES IN BILLINGS.

INDEX #:
CATEGORY:
PROGRAM OPTION: FORD FOUNDATION
TYPE: STATE FEDERAL LOCAL PRIVATE X
CONTACT: FRANKLIN A. THOMAS
AGENCY: FORD FOUNDATION
AGENCY ADDRESS: 320 EAST 43 STREET, NEW YORK, NY 10017
PHONE NO: (212)513-5000
TYPE OF ASSISTANCE: GRANTS X LOANS TAX OTHER
ELIGIBLE APPLICANTS: CHARITABLE, EDUCATIONAL OR SCIENTIFIC AS
DEFINED BY IRS, LOCAL GOVERNMENTS.
ELIGIBLE PROJECTS: THAT HELP DEVELOP RURAL POLICIES,
IMPROVE NATURAL RESOURCE MANAGEMENT AND CREATE INCOME AND
ECONOMIC OPPORTUNITIES FOR RURAL POOR.
FUNDING NOTE: SUBMIT LETTER OF INQUIRY

INDEX #:
CATEGORY:
PROGRAM OPTION: W. ALTON JONES FOUNDATION
TYPE: STATE FEDERAL LOCAL PRIVATE X



CONTACT: DAVID SPEEDIE
AGENCY: ARCO FOUNDATION
AGENCY ADDRESS: 232 E. HIGH STREET
CHARLOTTESVILLE, VA 22901
PHONE NO.: (804) 295-2134
TYPE OF ASSISTANCE: GRANTS X LOANS TAX OTHER
ELIGIBLE APPLICANTS: 501(C) (3); LOCAL GOVERNMENT
ELIGIBLE PROJECTS: DIRECT RELATION TO POLLUTION/TOXIC PROBLEM
(INCLUDES GROUNDWATER); EMPHASIS ON PRIVATES
FUNDING NOTE:

INDEX #:
CATEGORY:
PROGRAM OPTION: JESSE SMITH NOYES FOUNDATION
TYPE: STATE FEDERAL LOCAL PRIVATE X
CONTACT: STEPHEN VIEDERMAN, PRESIDENT
AGENCY: JESSE SMITH NOYES FOUNDATION
AGENCY ADDRESS: 16 EAST 34TH STREET
NEW YORK, NY 10016
PHONE NO.: (212) 684-6577
TYPE OF ASSISTANCE: GRANTS X LOANS TAX OTHER
ELIGIBLE APPLICANTS: 501 (C) (3) ORGANIZATIONS
ELIGIBLE APPLICANTS: 501 (C) (3) ORGANIZATIONS ELIGIBLE PROJECTS: WATER RESOURCES; SUSTAINABLE AGRICULTURE



FUNDING NOTE: SUBMIT BRIEF LETTER OF INQUIRY

INDEX #:
CATEGORY:
PROGRAM OPTION: THE KRESGE FOUNDATION
TYPE: STATE FEDERAL LOCAL PRIVATE X
CONTACT: SANDRA AMBROZY
AGENCY: THE KRESGE FOUNDATION
AGENCY ADDRESS: P.O. BOX 3151
TROY, MI 48007
PHONE NO.: (313) 643-9630
TYPE OF ASSISTANCE: GRANTS X LOANS TAX OTHER
ELIGIBLE APPLICANTS: NONPROFITS, MUNICIPALITIES, COUNTIES SEEKING
CONSTRUCTION OR REHABILITATION OF FACILITY.
ELIGIBLE PROJECTS: FUND ONLY CAPITAL PROJECTS IN RELATION TO
LAND USE PLANNING, LARGE BUILDINGS (\$100,000 PROJECTS, PER
8/90
FUNDING NOTE: INITIAL PRIVATE FUNDS NEED TO BE IN PLACE, BUT NO
FORMULA OR MATCH REQUIRED.

INDEX:
CATEGORY:
PROGRAM OPTION: THE RUTH MOTT FOUNDATION



TYPE: S	TATE	F	EDERAL	LO	CAL	PRIVATE	X
CONTACT:	DEBORA	H TUCK	, EXECUTI	VE DIRE	CTOR		
AGENCY:	RUTH M	OTT FO	UNDATION				
AGENCY AD	DRESS:	1726	GENESEE T	OWERS			
		FLINT	, MI 485	02			
PHONE NO.	: (313) 232-	3180				
TYPE OF A	SSISTAN	CE: G	RANTS X	LOANS	TAX	OTHER	
ELIGIBLE .	APPLICA	NTS: C	HARITABLE	ORGANI	ZATIONS IN	U.S.	
ELIGIBLE	PROJECT	S: <u>E</u>	MPHASIS O	N FARM	DEMONSTRAT	ON PROJECT	SAND
PUBLIC ED	UCATION	EFFOR	IS THAT H	AVE POT	ENTIAL OF 1	MPROVING	
PUBLIC U	NDERSTA	NDING	AND PUBLI	C POLIC	IES MORE SU	JPPORTIVE O	E
SUSTAINAB	LE AGRI	CULTUR	E, PRESER	VATION (OF GENETIC	DIVERSITY	IN
AGRICULTUI	RE						
UNDING NO	OTE:	DEADLI	NES: 11-7	, 3-15,	7-15		
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NDEX #:							
CATEGORY:							
ROGRAM OF	PTION:	THE NE	W LAND FO	OUNDATIO	ON, INC.		
YPE:		STATE	FEDE	ERAL	LOCAL	PRIVATE	X
CONTACT:	ROBERT	WOLF					
GENCY:	THE NEV	V LAND	FOUNDATIO	N, INC.			
GENCY ADI	ORESS:	200 PA	RK AVENUE	, SUITE	3014		
		NEW YO	ORK, NY I	0166			

PHONE NO.: (202) 785-9577



TYPE OF ASSISTANCE:	GRANTS X	LOANS	TAX	OTHER
ELIGIBLE APPLICANTS:	ALL LAND	USE PLANNIN	NG PROJECTS	
ELIGIBLE PROJECTS:	501 (C)	(3); LOCAL (GOVERNMENTS	
FUNDING NOTE: DEADLI	NES: AUG	UST 1, FEBRU	JARY 1	
*******	*****	* * * * * * * * * * * *	******	******
INDEX #:				
CATEGORY:				
PROGRAM OPTION: NEED				
TYPE: STATE				
CONTACT: DINNY STRAN				
AGENCY: NEEDMORE FU				
AGENCY ADDRESS: 1730				
PHONE NO.: (303) 449				
TYPE OF ASSISTANCE:				
ELIGIBLE APPLICANTS:	LOCAL GOV	ERNMENTS, (OUT OF STAT	re, But
POSSIBLY OTHERS) LOCA	L COMMUNIT	Y GROUPS; 5	01 (C) (3)	
ELIGIBLE PROJECTS:	RURAL LANI	O-USE, COMMU	NITY DEVELO	OPMENT
FUNDING NOTE: DEADL	INES: JANU	ARY 10, JUL	Y 10.	



INDEX #:
CATEGORY:
PROGRAM OPTION: NORTHWEST AREA FOUNDATION
TYPE: STATE FEDERAL LOCAL PRIVATE X
CONTACT: BOBBIE HENRIE, SENIOR PROGRAM OFFICER
AGENCY: NORTHWEST AREA FOUNDATION
AGENCY ADDRESS: WEST 975 1ST NATIONAL BANK
ST. PAUL, MN 55101
PHONE NO.: (612) 224-9635
TYPE OF ASSISTANCE: GRANTS X LOANS TAX OTHER
ELIGIBLE APPLICANTS: NONPROFITS; NO GOVERNMENT.
ELIGIBLE PROJECTS: CONFLICT RESOLUTION OF MANAGEMENT AND USE
OF NATURAL RESOURCES
FUNDING NOTE: CALL FIRST OR MAIL 2 PAGE LETTER OF INQUIRY.

INDEX #:
PROGRAM OPTION: THE SHALAN FOUNDATION
TYPE: STATE FEDERAL LOCAL PRIVATE
CONTACT: CATHARINE LERZA
AGENCY: THE SHALAN FOUNDATION
AGENCY ADDRESS: 10 LOMBARD STREET, SUITE 250
SAN FRANCISCO, CA 94111
PHONE NO.: (415) 433-4545
TYDE OF ACCICUANCE CRANTS Y LOAMS TAV OTHER



ELIGIBLE APPLICANTS: NON-PROFIT ORGANIZATIONS, NO LOCAL
GOVERNMENTS
ELIGIBLE PROJECTS: ECONOMIC AND INDUSTRIAL PLANNING AND GROWTH,
INCLUDING POLICY ISSUES RELATED TO EMPLOYMENT AND INVESTMENT;
RESOURCE MANAGEMENT
FUNDING NOTE:: APPLICATIONS DUE MARCH 1 AND JULY 15.

INDEX #
CATEGORY:
PROGRAM OPTION: NATIONAL ENDOWMENT FOR THE ARTS
TYPE: STATE FEDERAL X LOCAL PRIVATE
CONTACT:
AGENCY: NATIONAL ENDOWMENT FOR THE ARTS, DESIGN ARTS PROGRAM
AGENCY ADDRESS: ROOM 625, 1100 PENNSYLVANIA AVENUE N.W.
WASHINGTON, D.C. 20506
PHONE NO. (202) 682-5437
TYPE OF ASSISTANCE: GRANTS X LOANS TAX OTHER
ELIGIBLE APPLICANTS: STATE OR LOCAL GOVERNMENTS, COMMUNITY OR
NEIGHBORHOOD ORGANIZATIONS, COLLEGES OR UNIVERSITIES, AND
NDEPENDENT NONPROFIT GROUPS OR INSTITUTIONS IN COMMUNITIES OF
0,000 OR LESS OUTSIDE MAJOR METROPOLITAN AREAS.
LIGIBLE PROJECTS: CREATING A DESIGN FOR A PUBLIC FACILITY,
GRAPHICS CONSULTING FOR STREET SIGNS, STUDYING THE FEASIBILITY

OF A PROPOSED ZONING PLAN, LANDSCAPE PLANS FOR PUBLIC



PLAYGROUNDS OR PARKS, CONDUCTING DESIGN WORKSHOPS FOR LOCAL

OFFICIALS AND RESIDENTS.

FUNDING NOTE: GRANTS OF \$5,000 - \$10,000. AT LEAST A ONE-TO-ONE

MATCH REQUIRED. APPLICATION POSTMARK DEADLINES: JUNE 21, 1991

FOR NOVEMBER 1991 AWARDS, AND DECEMBER 13, 1991 FOR MAY 1992

AWARDS.

landusegrants.peggy



PHONE SURVEY

Hello, my name is Dawn Myrvik and I am calling from the Montana Department of Commerce.

May I take a few minutes of your time to conduct a short telephone survey of your foundations's grant program?

On the recommendation of the Governor and the private sector, we have developed a computer database that allows us to link local organizations and local governments that need financial help, with foundations and agencies that provide grants, loans, and other types of funding. The Database is very important because there are billions of dollars in needs identified, yet very few funding sources in Montana. The Database cuts red tape and makes local projects possible by identifying foundations that fund land use planning projects in Montana.

Does your foundation make grants for land use planning projects in Montana?

Do you fund land use planning activities in any of these 4 categories:

I. Conservation Planning Projects

For example:

1. An agriculture preservation plan for Flathead County, Mt. to find out how to save irreplaceable agricultural land from being developed for commercial uses. The goals of the project are to protect agriculture and preserve aesthetics and to establish a program to protect key agriculture parcels.

Another example of Conservation planning projects is the:

1. Lake protection plan for Lake County, Mt. It's goal is to examine alternative methods to protect water quality, recreation, public access, and aesthetics of lakes where major land developments are proposed. Also, to establish new incentives, regulations, or other methods to preserve lakes and prevent development-related problems.

Do you fund Development planning projects? Read examples.

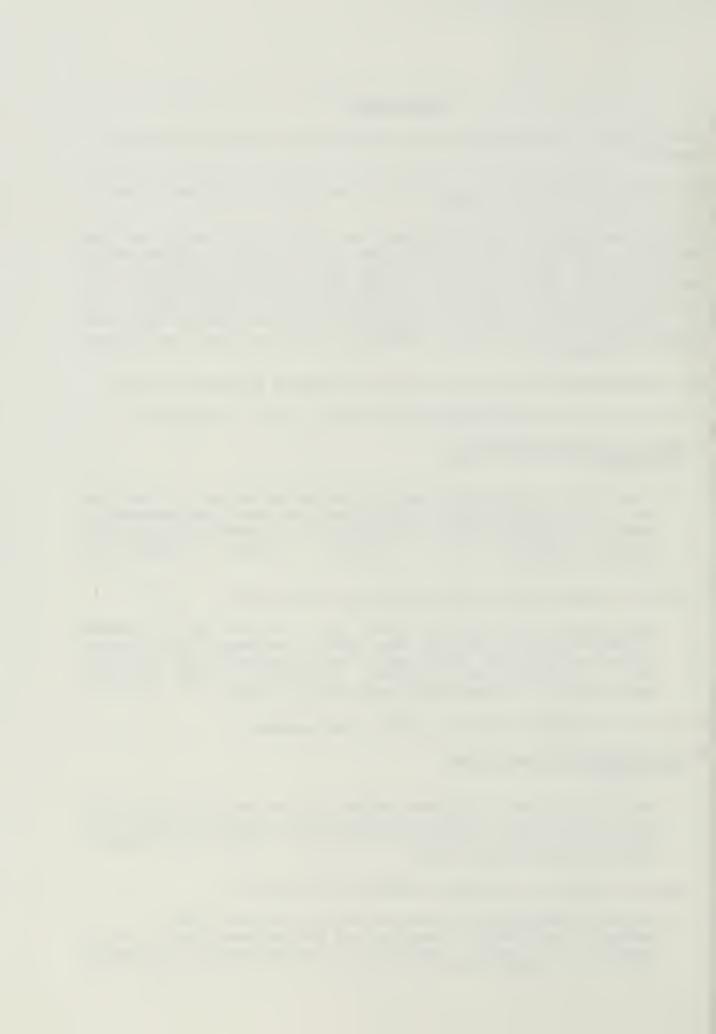
II. Development Planning Projects

For example:

1. Creating an economic development program with the goal of creating badly needed new jobs for the City of Glendive. The project would involve all "players" in economic development (government, chamber of commerce, business groups, bankers, etc.).

Another example of a development planning project would be:

2. Creating a land developer's training program in order to train developers, subdividers, business persons and land owners how to develop property in a legally, profitably, and environmentally sound manner. Project to be located in Missoula and run by University of Montana, City



of Missoula, Missoula County and Mt. Association of Planners.

Do you fund Land Use Regulation Planning Projects? Read examples.

III. Land Use Regulation Planning Projects For example:

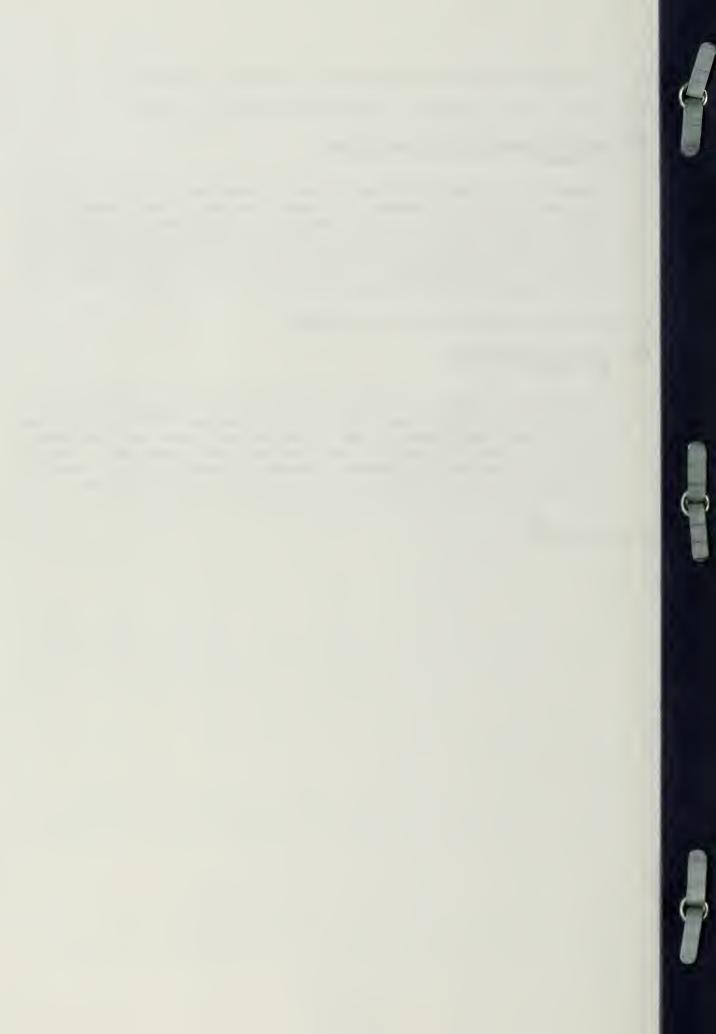
1. Providing a trained professional planning consultant to help City of Thompson Falls and Chamber of Commerce to improve the Thompson Falls zoning ordinance. Goals of this project are to better protect the constitutional rights of property owners, protect historical buildings on main street, and stimulate economic development. Thompson Falls does not have any professional paid planning staff - only volunteers who lack the skills to do this work.

Do you fund Comprehensive plans? Read examples.

IV. Comprehensive Plans? For example:

l. Assisting Teton County and Lewis and Clark County to revise their county comprehensive plans to deal with potential land use conflicts resulting from oil well development in the pristine wilderness and ranchlands along the Rocky Mountain Front. Holding public meetings to clarify issues and potential problems, conducting research, and amending comprehensive plans to make necessary changes to prevent problems.

CFILE: phonesurvey





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